

# JOE TUCKER

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## BUSINESS MANAGEMENT CONSULTANT

*Motivated master's-degreed achiever with highly visible consulting-management accountabilities eager to bring to your company ability to significantly increase growth, profitability, efficiencies, and shareholder value.*

### PROFESSIONAL PROFILE

- ❖ Successful professional with 15+ years of experience of consultation with several major companies.
- ❖ Proven-track record of success at prior jobs due to company fiscal success and expansion.
- ❖ Highly analytical thinker with demonstrated ability to scrutinize technical and financial data.
- ❖ Skilled in conflict resolution, performance evaluation, facilitating diverse learning, and building productive relationships with clients and staff.
- ❖ Expert in forecasting workforce requirements, establishing/redesigning organizations, and influencing/leading the work of individuals and groups in change initiatives
- ❖ Integrity-driven business ethics that have steered companies to new and more profitable directions.

### AREAS OF EXPERTISE

- ❖ Business Development
- ❖ Development of New Client Opportunities
- ❖ Business analytics
- ❖ Employee coaching
- ❖ Technology Implementation
- ❖ Strategy Development
- ❖ Operational Improvement Services
- ❖ Problem Identification
- ❖ Company Processes Development
- ❖ Procedural and Trading Review
- ❖ Corporation Research
- ❖ Improvement Class Orchestration
- ❖ Risk Review and Assessment
- ❖ Network Improvement
- ❖ Diagnosis of Current Company Processes
- ❖ Public Speaking
- ❖ Organize and Lead Investigative Teams
- ❖ Staff Recruitment

### PROFESSIONAL EXPERIENCE

#### **Capital Markets Manager, Financial Planning & Strategy, *Accenture*, Seattle, WA, 2003 to Present**

- ❖ Assisted executives in leading Financial Services client's in work efforts to redesign clients' finance operations
- ❖ Performed management reporting, planning, budgeting, and forecasting and other financial process' to improve the efficiency and availability of quality planning information to support decision making throughout an organization
- ❖ Diagnosed existing financial process models, re-engineering, and implementing leading practice financial processes, supported by best of breed tools
- ❖ Managed engagement risk, project planning and budgeting, defined deliverable content, and ensured buy-in of proposed solutions from top management levels at the client
- ❖ Assisted with developing and maintaining contact with top decision makers at key clients, organized and lead pursuit teams, participated and lead aspects of the proposal development process for opportunities

**Management Consultant, *Value Prism Consulting*, Atlanta, GA, 1999-2003**

- ❖ Conducted client interviews and gathered data from the client as well as from secondary research sources
- ❖ Prepared current state analysis of business processes, identified gaps in the current state, and outlined potential future states
- ❖ Created a business case and cost/benefit analysis of moving from the current to the future state
- ❖ Developed potentially complex financial analyses
- ❖ Participated in the development of new approaches and methodologies
- ❖ Prepared client deliverables consisting of Excel models, Word, PowerPoint documents and videos

**Resource Risk Management Sr. Manager, *Accenture*, Atlanta, GA, 1996-1999**

- ❖ Worked with clients to protect and increase economic and shareholder value while fulfilling compliance requirements cost-efficiently and implementing effective risk governance and operating models
- ❖ Helped organizations achieve their strategic and derived operational, reporting and compliance goals
- ❖ Assisted clients in defining key capabilities/requirements that enabled their strategy
- ❖ Planned and managed program-wide application build, test, and deploy activities
- ❖ Identified and monitored interdependencies between various application implementation activities
- ❖ Planned and established after go-live activities including ongoing application support

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**EDUCATION**

- ❖ *Master of Business Administration*, Marriot School  
Brigham Young University, Provo, UT
- ❖ *Bachelors of Science in Economics*  
Brigham Young University, Provo, UT

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**SKILLS**

- ❖ Extremely Proficient in MS Excel, MS PowerPoint, MS Word, and MS Outlook
- ❖ Excellent Interpersonal Skills
- ❖ Exceptional Problem-Solving Skills
- ❖ Great Leadership Skills with Delegation Experience
- ❖ Very Organized and Efficient
- ❖ Extensive Networking Background

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**PROFESSIONAL RECOGNITION**

- ❖ Consultant of the Year, Accenture, 2007, Seattle, WA
- ❖ Times Award for Best Consultant/Client Team, MCA Awards 2001, Atlanta, GA
- ❖ National Student Management Consultant Team Award, 1996, Salt Lake City, UT

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**PROFESSIONAL AFFILIATIONS**

- ❖ Management Consultancies Association
- ❖ Institute of Management Consultants USA
- ❖ Atlantic Management Consulting Group