

JOE TUCKER

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BUSINESS MANAGEMENT CONSULTANT

Motivated master's-degreed achiever with highly visible consulting-management accountabilities eager to bring to your company ability to significantly increase growth, profitability, efficiencies, and shareholder value.

PROFESSIONAL PROFILE

- ❖ Successful professional with 15+ years of experience of consultation with several major companies.
- ❖ Proven-track record of success at prior jobs due to company fiscal success and expansion.
- ❖ Highly analytical thinker with demonstrated ability to scrutinize technical and financial data.
- ❖ Skilled in conflict resolution, performance evaluation, facilitating diverse learning, and building productive relationships with clients and staff.
- ❖ Expert in forecasting workforce requirements, establishing/redesigning organizations, and influencing/leading the work of individuals and groups in change initiatives
- ❖ Integrity-driven business ethics that have steered companies to new and more profitable directions.

AREAS OF EXPERTISE

- ❖ Business Development
- ❖ Development of New Client Opportunities
- ❖ Business analytics
- ❖ Employee coaching
- ❖ Technology Implementation
- ❖ Strategy Development
- ❖ Operational Improvement Services
- ❖ Problem Identification
- ❖ Company Processes Development
- ❖ Procedural and Trading Review
- ❖ Corporation Research
- ❖ Improvement Class Orchestration
- ❖ Risk Review and Assessment
- ❖ Network Improvement
- ❖ Diagnosis of Current Company Processes
- ❖ Public Speaking
- ❖ Organize and Lead Investigative Teams
- ❖ Staff Recruitment

PROFESSIONAL EXPERIENCE

Capital Markets Manager, Financial Planning & Strategy, *Accenture*, Seattle, WA, 2003 to Present

- ❖ Assisted executives in leading Financial Services client's in work efforts to redesign clients' finance operations
- ❖ Performed management reporting, planning, budgeting, and forecasting and other financial process' to improve the efficiency and availability of quality planning information to support decision making throughout an organization
- ❖ Diagnosed existing financial process models, re-engineering, and implementing leading practice financial processes, supported by best of breed tools
- ❖ Managed engagement risk, project planning and budgeting, defined deliverable content, and ensured buy-in of proposed solutions from top management levels at the client
- ❖ Assisted with developing and maintaining contact with top decision makers at key clients, organized and lead pursuit teams, participated and lead aspects of the proposal development process for opportunities

Management Consultant, *Value Prism Consulting*, Atlanta, GA, 1999-2003

- ❖ Conducted client interviews and gathered data from the client as well as from secondary research sources
- ❖ Prepared current state analysis of business processes, identified gaps in the current state, and outlined potential future states
- ❖ Created a business case and cost/benefit analysis of moving from the current to the future state
- ❖ Developed potentially complex financial analyses
- ❖ Participated in the development of new approaches and methodologies
- ❖ Prepared client deliverables consisting of Excel models, Word, PowerPoint documents and videos

Resource Risk Management Sr. Manager, *Accenture*, Atlanta, GA, 1996-1999

- ❖ Worked with clients to protect and increase economic and shareholder value while fulfilling compliance requirements cost-efficiently and implementing effective risk governance and operating models
- ❖ Helped organizations achieve their strategic and derived operational, reporting and compliance goals
- ❖ Assisted clients in defining key capabilities/requirements that enabled their strategy
- ❖ Planned and managed program-wide application build, test, and deploy activities
- ❖ Identified and monitored interdependencies between various application implementation activities
- ❖ Planned and established after go-live activities including ongoing application support

EDUCATION

- ❖ *Master of Business Administration*, Marriot School
Brigham Young University, Provo, UT
- ❖ *Bachelors of Science in Economics*
Brigham Young University, Provo, UT

SKILLS

- ❖ Extremely Proficient in MS Excel, MS PowerPoint, MS Word, and MS Outlook
- ❖ Excellent Interpersonal Skills
- ❖ Exceptional Problem-Solving Skills
- ❖ Great Leadership Skills with Delegation Experience
- ❖ Very Organized and Efficient
- ❖ Extensive Networking Background

PROFESSIONAL RECOGNITION

- ❖ Consultant of the Year, Accenture, 2007, Seattle, WA
- ❖ Times Award for Best Consultant/Client Team, MCA Awards 2001, Atlanta, GA
- ❖ National Student Management Consultant Team Award, 1996, Salt Lake City, UT

PROFESSIONAL AFFILIATIONS

- ❖ Management Consultancies Association
- ❖ Institute of Management Consultants USA
- ❖ Atlantic Management Consulting Group